



# Development Update



## Message from the Head of Development

Good afternoon

It has been a busy start to the Autumn term with a number of exciting projects to fundraise for, including the new Bishopgate Classroom Block and a new science laboratory.

Our **'PITCH IN'** and **'FINE TUNING'** campaigns continue to raise funds for the much needed artificial grass pitch (AGP) and cricket nets, and the fantastic Music Technology Suite and musical instruments.

Our inaugural **BIG BISH BASH Cricket Festival** took place in July last term and was a huge success with over £2,000 raised towards the PITCH IN campaign. Huge thanks to the BWSPA, our Sports and Catering teams and all the families and alumni who supported us. We hope to repeat the event next year so please get in touch if you would like to be involved with organising the event and/or fielding a team!

I am busy working with our Bursar to submit major and smaller grant applications for all our campaigns.

I am also about to launch **The BWS Business Partnership Scheme** - an initiative which aims to provide a way for businesses to support the school, provide mutual benefits for both parties, raise much needed funds, and enrich the lives of our students. Please read on to find out more.

Thank you to everyone who has supported the school through kindly donating funds and/or their time, we very much appreciate your help.

Best wishes

Caroline Popham  
Head of Alumni Relations and Development  
[cep@bishopwordsworths.org.uk](mailto:cep@bishopwordsworths.org.uk)

# NEW Business Partnership Scheme - Together, we mean Business

The BWS Business Partnership Scheme is a way for the school to build closer links with the business community, raise much needed funds, and enrich the lives of our students.

In return for an annual fee, the BWS Business Partnership scheme offers your business the opportunity to network with other Partner members and to promote your services to our school's vast network of parents, alumni, pupils and the wider Wordsworthian community. The scheme provides opportunities for your business including marketing, advertising and networking, access to bright young talent, and the chance to boost your CSR credentials.

There is a range of partnership levels available, starting at just £1,200 per annum, or we can work with you to build a bespoke package to suit your business objectives.

Get in touch to find out more about how your business can become a Partner of the BWS Partnership Scheme.

All profits raised will go towards our fundraising campaigns.

Contact Caroline Popham, Head of Development and Alumni Relations for more information:

T: 01722 333851

E: [cep@bishopwordsworths.org.uk](mailto:cep@bishopwordsworths.org.uk)



**SOPER & CO.**  
MORTGAGE BROKERS



**Fawcetts**  
CHARTERED ACCOUNTANTS  
AND BUSINESS ADVISERS

# NEW Business Partnership Scheme - Together, we mean Business



## TOGETHER, WE MEAN BUSINESS

Bishop Wordsworth's Grammar School is an outstanding state secondary school in the heart of Salisbury, with 1070 boys (14-18 years) and 592 girls (10-18 years). We provide a regional centre of excellence – for academic endeavour, for sport, music, arts and adventurous activities.

However the level of funding that we receive from the government falls well short of what we need to deliver a World Class Education for our boys and girls – and the quality of our facilities and opportunities for the students suffers as a consequence. Bishop's seeks to rise to these challenges by being proactive in generating revenue streams. The BWS Business Partnership Scheme is a way for the school to build closer links with the business community, provide mutual benefits for both parties, raise much needed funds, and enrich the lives of our students.

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There is a range of partnership levels available, starting at just £1,200 or we can work with you to tailor a bespoke package to suit your business objectives.

Your help is invaluable and will be very much appreciated – all proceeds go towards our students' academic and extra-curricular education and help to develop and improve school facilities for both pupils and the local community.




## PARTNER BENEFITS

### BRAND EXPOSURE TO A NETWORK OF THOUSANDS

We develop relationships with Business Partners that not only provide mutual benefits for both parties, but also enrich the lives of our students.

Being a partner of Bishop's delivers visibility, value for money, and connects your business directly to vital potential customers by increasing your brand awareness within our huge network of contacts. As a partner, you would be able to reach our extensive network of 3000+ parents across Wiltshire, Hampshire, Dorset, and the Southwest. Our 12,000+ alumni span the globe, many of whom are also successful business leaders and senior decision makers, seeking to extend their business networks further. Finally, our digital reach is impressive – our Bishop Wordsworth's School website and BWS Network community portal are constantly updated, and we have multiple social media channels including Instagram, Facebook, Twitter/X, TikTok, and LinkedIn with 1000's of followers.

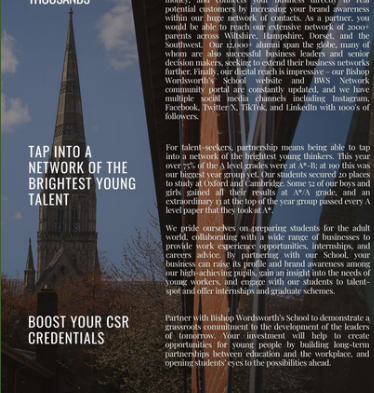
### TAP INTO A NETWORK OF THE BRIGHTEST YOUNG TALENT

For talent-seekers, partnership means being able to tap into a network of the brightest young thinkers. This year our 77% of the A level results were an A/B, at 100 this was our highest ever group of 6's. Our students secured 20 places to study at Oxford and Cambridge. Some 12 of our boys and girls joined at their results at A/A grade, and an extraordinary 3 at the top of the year group passed every A level paper that they took at A.

We pride ourselves on preparing students for the adult world, collaborating with a wide range of businesses to provide work experience opportunities, internships, and careers advice. By partnering with our School, your business can raise its profile and brand awareness among our high-achieving pupils, gain an insight into the needs of young workers, and engage with our students to talent-spot and offer internships and graduate schemes.

### BOOST YOUR CSR CREDENTIALS

Partner with Bishop Wordsworth's School to demonstrate a grassroots commitment to the development of the leaders of tomorrow. Your investment will help to create opportunities for young people by building long-term partnerships between education and the workplace, and opening students' eyes to the possibilities ahead.




## GET IN TOUCH



Contact Caroline Popham, Head of Development and Alumni Relations for more information:  
 T: 01722 333851  
 E: cep@bishopwordsworths.org.uk

## Confirmed Partners



**SOPER & CO.**  
MORTGAGE BROKERS



**Fawcetts**  
CHARTERED ACCOUNTANTS  
AND BUSINESS ADVISERS

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 T: 01722 333851  
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# Bishopgate - Building for the Future

## Bishopgate Update

In February this year we purchased the Bishopgate buildings, located on the East side of Exeter Street. Negotiations are ongoing with Wiltshire planning officers to find a design solution for the new teaching block that not only meets the School's needs but preserves the architectural heritage of the surrounds. The options currently being explored include how the temporary science laboratory can be removed without loss of overall teaching space. We will need help from parents and the wider Wordsworthian community to help us raise funds for new equipment and resources for the Bishopgate classroom block. We will keep you updated about the project and how you can help.





## The Big Bish Bash Cricket Festival, 1 July

Parents, pupils, staff, ex staff and alumni joined us for the inaugural BIG BISH BASH Cricket Festival at Salisbury Cathedral's Rack Close. The event raised over £2,000 towards the **PITCH IN campaign** to raise funds for cricket nets and an artificial grass pitch at Britford Lane. Cricket excitement, BBQ food, cream teas, a well-stocked bar, music, sunshine and games came together for an unbeatable summer afternoon!

Bishop's and the BWSPA organised a 6-a-side cricket tournament with 6 teams: The Day2ers, The Bishop's Barmy Army, Team Egerton, Team Burnand, Team BWS and The Wordsworthians

Teams included current parents, pupils and the winning team, The Day2ers, consisting of OWs from the Class of 2021. The event also saw a reunion of OWs from Class of 1973 and a gathering of BWS Sporting Captains past and present and ex teacher, Steve Ralph-Bowman.

Huge thanks to Leehurst Swan School for lending us their pitch and pavilion at Rack Close and to our supporters including Owzat Cricket, The MCC, and Salisbury Punting who generously donated prizes for the raffle. Thanks to BWS Sports Assistant and OW, Lilly Harffey, who worked with BWSPA Chair Charles Taverner to agree the Festival rules and organise the teams, and thanks to BWSPA Secretary, Rob Jones, who did a sterling job of running the bar and making sure we didn't run out of Pimms! Finally thank you to the Bishop's Sports Department, including Mr DG, and our fantastic Catering Team who ran the BBQ, our Sixth formers who served afternoon tea, umpires and all those involved behind the scenes

**BIG BISH BASH - JULY 2024**  
**To register your interest for the 2024 event, please contact**  
**[cep@bishopwordsworths.org.uk](mailto:cep@bishopwordsworths.org.uk)**

## The Big Bish Bash Cricket Festival, 1 July



The Day2ers - winning team



## The Big Bish Bash Cricket Festival, 1 July



## The Big Bish Bash Cricket Festival, 1 July





# Please PITCH IN - we've now raised over £60,000!

Our PITCH IN fundraising campaign aims to raise funds for a much-needed multi-use games area (MUGA) at Britford Lane. Following consultations with Sport England and Wiltshire County Council, the goalposts have moved (excuse the pun!) and we have been instructed to change the specification to an artificial grass pitch (AGP) and separate cricket nets. This means that the cost has increased to approximately £200,000.

The new facility will allow all pupils to have enjoyment and benefit from exercise on a surface which can be used throughout the year. Being able to host several different PE activities in one area will have big space-saving benefits for the school whilst extending the programme of sports which we can offer. We will also have the opportunity to open up the facility to local community groups such as sports clubs, summer sports camps providers and primary schools.

The new AGP will include the following features:

- Skills practice for team sports such as rugby, lacrosse, hockey and football
- A netball court
- 1-2 tennis courts
- 5-aside football pitch markings
- 5-aside hockey pitch markings
- Fan/advantage flag areas for Lacrosse
- Space for general fitness training and PE activities

In addition, we plan to build 5 cricket lanes for bowling and batting practice.

We want to get our project underway as soon as possible so that pupils can benefit from the new facilities.



# Please PITCH IN - we've now raised over £60,000!

## HOW CAN YOU PITCH IN?

Please join us by donating now and become part of the continuing and inspiring story that is sport at Bishop's. There are many ways in which you or your business could support this campaign:

- A single donation – every penny goes towards the fundraising target
- Have your child's name on our PITCH IN Campaign Donor Board (Join the Century Club, Hat Trick Club, 501 Not Out Club or 1st XV Club)
- Individual Cricket Net sponsorship
- Sponsorship and Advertising opportunities for businesses -
- Matched giving via your employer
- BWS Business Partnership Scheme
- Attend one of our fundraising events
- Support your child's House in the PITCH IN House Competition via GoFundMe

To support us please go to: <https://bwsnetwork.org.uk/supportus>

For further information about the PITCH IN campaign, please contact Caroline Popham: [cep@bishopwordsworths.org.uk](mailto:cep@bishopwordsworths.org.uk)



# FINE TUNING the Music Department



Our FINE TUNING campaign has been launched to raise funds to build a new music technology suite, a recording studio and new instruments.

We plan to teach music technology using an Apple Mac Suite, equipped with Logic Pro X, a complete collection of sophisticated creative tools for professional songwriting, beat making, editing, and mixing. Logic Pro X includes a massive collection of instruments, effects, loops and samples, providing a complete toolkit to create amazing-sounding music.

A new acoustically designed Recording Studio would give our pupils access to industry standard equipment.

We have purchased 23 Mac Minis and a teacher's iMac for the new Music Technology Suite. All will include Logic Pro X and midi keyboards. This is brilliant step in the right direction, but to be able to teach all pupils effectively we still require additional equipment:

- £1,000 10 keyboards @ £100 each
- £1,000 10 Logic Pro X software licences @ £100 each
- £4,350 10 Mini Macs @ £435 each
- £50,000 Recording Studio
- £20,000 5 Pianos @ £4,000 each

## HOW CAN YOU HELP?

Please join us by donating now and help every pupil achieve their musical best at Bishop's: <https://bwsnetwork.org.uk/supportus>

For further information, please contact Caroline Popham:  
[cep@bishopwordsworths.org.uk](mailto:cep@bishopwordsworths.org.uk)



# Bishop Wordsworth's Income Appeal



It is our belief at Bishop Wordsworth's School that every pupil deserves to fulfil their potential. We want our students to enjoy a vast range of educational opportunities within and beyond the classroom. Some involve the continuing development of teaching and learning whilst others relate to challenging and enriching activities in music, art, sport, drama and numerous clubs and societies. The opportunity to branch out, to push on, and to try new things is the rule rather than the exception at BWS which makes this such a special place to learn.

## Why do we need to ask for your support?

Our aim to offer a high quality of education clearly comes with a cost. Continued pressure on government funding, coupled with the additional costs of dealing with inflation and the cost-of-living crisis are placing a strain on our ambitions. We have plans to enhance our facilities and provide opportunities that we believe our pupils deserve but it is only with your help that we can achieve this.

## What is the Bishop Wordsworth's Income Appeal?

We would like to give parents, guardians and supporters of the school the opportunity to support the school in a way that will have an immediate beneficial effect. We are fortunate that so many parents, alumni and friends feel so passionately about the school that they are inspired to support us by giving a monthly donation. In recent years, donations have been spent on a variety of projects, including synthetic grass areas, Design & Technology equipment, science equipment, sports equipment and a new organ for the Chapel. This appeal aims to create crucial annual revenue towards improving the recreational space around the school site and for additional music, sport, art and computer equipment and infrastructure.

## We Can Make a Difference Together

Any contribution is voluntary and any donation, at any value, will play a vital role in supporting every pupil and ensuring their BWS education remains challenging, enriching and rewarding. The majority of donors make a regular monthly donation through standing order. This spreads the cost of your donation over the year and allows the school a regular income stream. The details you will need to create a standing order are below.

## REGULAR GIVING

To donate to the Bishop Wordsworth's Income Appeal:

1. Log on to the My Child at School (MCAS) Parent Portal app.
2. Select School Letters
3. Download and complete the Gift Aid Declaration Form
4. Return to [finance@bishopwordsworths.org.uk](mailto:finance@bishopwordsworths.org.uk)

For further information, please contact Caroline Popham: [cep@bishopwordsworths.org.uk](mailto:cep@bishopwordsworths.org.uk)

# The BWS Foundation



The BWS Foundation was set up by Old Wordsworthians and aims to provide bursaries and careers enablement for Bishop's Year 13 pupils and alumni.

## Widening Access

The BWS Foundation is committed to ensuring that talented young people from all backgrounds can benefit from the exceptional education Bishop's provides, regardless of their financial means, through access to bursaries. We are grateful for the extraordinary generosity of our donors who are already supporting bursary funds.

## Helping with Internships and Work Experience

Getting a place on a summer internship programme can help you gain exposure to the working environment, provide networking opportunities and help strengthen University and job applications.

The BWS Foundation has a successful Careers Enablement scheme, headed up by Old Wordsworthian and Foundation Trustee, Jonathan Shaw. The scheme helps pupils, undergraduates and graduates with setting up work experience, internships, and giving careers advice in the City of London and other careers.

For further information about The BWS Foundation please contact  
Caroline Popham:

[cep@bishopwordsworths.org.uk](mailto:cep@bishopwordsworths.org.uk)

## Careers Enablement Success Stories

"As a second year undergrad, The BWS Foundation helped me prepare for face-to-face interviews for internships, and also gave me options for where I could spend the summer before my final year at university. Off the back of my internship I received a full-time grad offer (where I currently work), so BWSF helped me secure this offer through interview prep and subject-matter learning." **Tom Barrett**

"BWS Foundation Trustee, Jon Shaw, gave me the opportunity for a month's work experience for a month at his firm, Shawpoint. However, the support has extended further than this as I have been helped with advice about what to research, what to read, what to learn and most importantly how to act and respond in certain situations. I am very grateful for the support - it has definitely helped me to achieve a better outcome. Initially, I was guided into choosing appropriate books to help me understand the culture of banking and this, together with regular phone calls throughout the year, has not only further fuelled my motivation for banking but has also given me a greater insight into city life." **Sam Waters**

"I found it very difficult to get past initial CV screenings with limited work experience in finance (investment banking in particular), despite having good academics. At the larger banks the volume of applicants was very high and therefore felt like a numbers game - without having something concrete to talk about I felt at a disadvantage. A lot of candidates came into University with a better understanding of the industry and were applying for Spring Weeks / Internships in their First Year - I did not start looking until Year 2, by which point a lot of my peers had already gained some CV experience. This made it difficult to get onto any IB internship programmes (I interned in Market Data instead), which then made it even more challenging for graduate roles in IB. I got in touch with The BWS Foundation through a friend from Bishop's who had supported him in getting his first graduate role. Jon Shaw gave me some reassurance that everyone was in a similar situation - we then worked out a plan together as to how I was going to secure my first role. This involved multiple strategies including cold calling boutique banks, reaching out to the BWS network, and (most importantly) completing 2 weeks of work experience with Jon's firm. This work experience gave me the necessary leverage to start getting through the door and I began getting interviews in IB, PE and other related finance roles. Within 6 months I had gone from no interviews, to multiple interviews per week with some great banks and was eventually offered an internship at Drake Star Partners, where I currently work as a Senior Analyst." **Dan Whittaker**